



CAPITAL  
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- Established in early 2006;
- Capital Eight is a leading corporate finance house headquartered in Shanghai, China's financial center;
- Capital Eight has a well developed, proprietary global network of associate partners in corporate finance advisory services;
- We offer expertise across a fully comprehensive range of corporate finance advice, designing custom-tailored solutions for our clients;
- We are proud to be an independent specialist and privately held, guaranteeing the highest level of confidentiality and professional integrity;
- We strive to be ethical, helpful and responsible - we are committed to the UN principles on environment, society and governance;
- Our clients choose us for our experienced, professional, creative and best practice financial advisory services.

**CREATING VALUE, DELIVERING ADVANTAGE SINCE 2006**

# OUR VALUES

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## INTEGRITY

Relationships built on trust and unbiased advice

## INNOVATION

Track record in creative problem solving

## EXPERIENCE

Founders have 50+ years of investment banking experience combined

## LEADERSHIP

Ability to guide clients through complex, often opaque if not confusing, financial situations

## EXCELLENCE

Highly skilled professionals in global best practice, offering superior quality advice

OFFERING INTELLECTUAL RATHER THAN FINANCIAL CAPITAL

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# OUR SERVICES

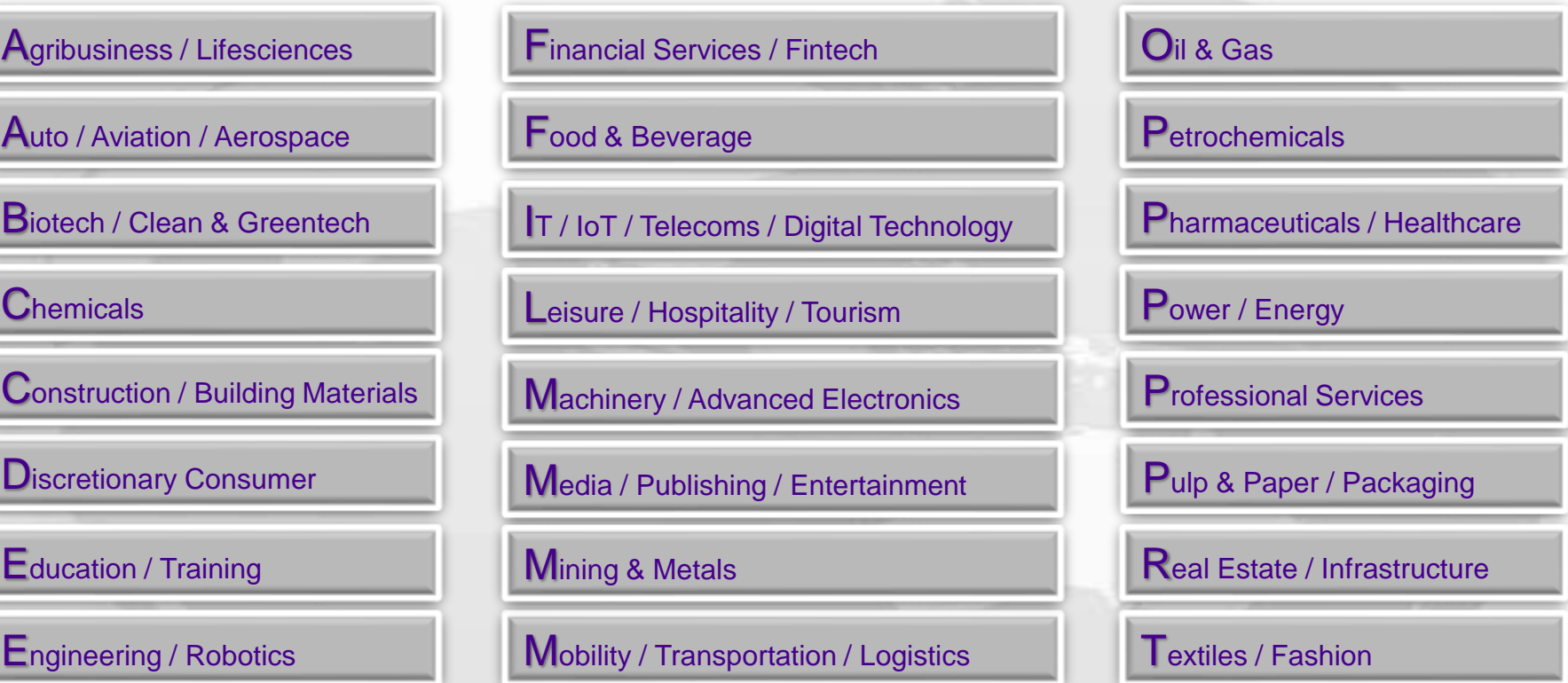
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MERGERS & ACQUISITIONS	STRUCTURED FINANCE	CAPITAL RAISINGS	STRATEGIC ADVISORY	VENTURE SERVICES
<ul style="list-style-type: none"> <li>▪ Mergers</li> <li>▪ Corporate sales</li> <li>▪ Minority investments</li> <li>▪ Divestitures</li> <li>▪ Joint ventures</li> <li>▪ Target search identification</li> <li>▪ Reverse / Hostile takeovers</li> </ul>	<ul style="list-style-type: none"> <li>▪ Privatization</li> <li>▪ Project finance / PPP</li> <li>▪ LBOs / MBOs</li> <li>▪ Securitization</li> <li>▪ Mezzanine finance</li> <li>▪ Derivatives</li> <li>▪ Financial Workout &amp; Restructure</li> </ul>	<ul style="list-style-type: none"> <li>▪ Private debt &amp; equity funding</li> <li>▪ IPO preparation</li> <li>▪ Bond issues</li> <li>▪ Firm valuation</li> <li>▪ Due diligence</li> <li>▪ Impact investing</li> <li>▪ Green finance</li> <li>▪ Working capital</li> </ul>	<ul style="list-style-type: none"> <li>▪ Market entry strategies</li> <li>▪ Feasibility studies</li> <li>▪ Transformation &amp; turnaround</li> <li>▪ Fairness opinions</li> <li>▪ Capital budgeting</li> <li>▪ Project management</li> </ul>	<ul style="list-style-type: none"> <li>▪ Business analysis</li> <li>▪ Growth strategies</li> <li>▪ Part-time CFO / Founders services</li> <li>▪ Board advisory services / ESG</li> <li>▪ Business continuity / Crisis planning</li> </ul>

**A WIDE RANGE OF ADVISORY SERVICES  
PROVIDING COMPLETE SOLUTIONS**

# INDUSTRY EXPERIENCE

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<b>A</b> gribusiness / Lifesciences	<b>F</b> inancial Services / Fintech	<b>O</b> il & Gas
<b>A</b> uto / Aviation / Aerospace	<b>F</b> ood & Beverage	<b>P</b> etrochemicals
<b>B</b> iotech / Clean & Greentech	<b>I</b> T / IoT / Telecoms / Digital Technology	<b>P</b> harmaceuticals / Healthcare
<b>C</b> hemicals	<b>L</b> eisure / Hospitality / Tourism	<b>P</b> ower / Energy
<b>C</b> onstruction / Building Materials	<b>M</b> achinery / Advanced Electronics	<b>P</b> rofessional Services
<b>D</b> iscretionary Consumer	<b>M</b> edia / Publishing / Entertainment	<b>P</b> ulp & Paper / Packaging
<b>E</b> ducation / Training	<b>M</b> ining & Metals	<b>R</b> eal Estate / Infrastructure
<b>E</b> ngineering / Robotics	<b>M</b> obility / Transportation / Logistics	<b>T</b> extiles / Fashion

**TRANSACTION EXPERIENCE ACROSS A WIDE RANGE OF INDUSTRIES**

# TRACK RECORD

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MERGER	
ACQUISITION	<b>SELECT TRANSACTIONS</b> <ul style="list-style-type: none"><li>▪ Acquisition and merger of two sugar refineries and related sugar plantations in South West China</li></ul>
CAPITAL RAISING & STRUCTURING	<ul style="list-style-type: none"><li>▪ Acquisition of a distillery in Shandong Province, East China by a global leader in the alcoholic beverages industry</li></ul>
JOINT VENTURE RESTRUCTURING	<ul style="list-style-type: none"><li>▪ Joint Venture funding and structuring of a US\$1bn investment in a State-owned Chinese chemicals plant</li><li>▪ Sino-German joint venture re-structuring in the pharmaceuticals industry, Shanghai</li></ul>
DIVERSTITUDE	<ul style="list-style-type: none"><li>▪ Divestment of China's leading ice cream brand by its Australian holding company</li><li>▪ Strategic investment and financing for a Fortune 100 player in a Hong Kong-based, online consumer finance company</li></ul>
STRATEGIC INVESTMENT	

**RECORD OF SUCCESS ACROSS A WIDE RANGE OF INDUSTRIES**



# OUR ADDED VALUE

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## EXPERTISE

- Macro / micro analytical skills
- Multi-lingual capability
- Wide industry coverage and in-depth execution expertise



## ENTREPRENEURIAL

- Flat corporate structure
- Quick to react; multi-taskers
- Agile and lean decision-making
- Talent / skill diversity



## DISCREET

- Uncompromising confidentiality
- Strict adherence to global best practice in professional ethics
- Strong company culture



## PARTNERS

- Respect client relationships
- Seek to develop long-term working relationships
- Prioritize client interests



**HIGH CALIBER TEAM WITH EXTENSIVE TRACK RECORD**





UNIQUE ADVANTAGES IN THE CHINA MARKET

# OUR GLOBAL NETWORK

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CHINA STRENGTH AND GLOBAL COVERAGE THROUGH  
A PROPRIETARY ASSOCIATE NETWORK



# CONTACT US

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